



**15 Questions to
ask your builder**



How do you know what to look for

At Homebuyers Centre, we love to make things easy for you. We want your first home to be everything that you hoped it could be. This means our #homesweethomebuyers have:

- Quality brands and trusted suppliers
- Fixed price exclusive house & land packages
- Unique finance products to help you get into your first home sooner

To help you make the best informed decision when you're shopping around with all the different builders, we've put together a list of what you should be looking out for and what questions you should be asking your builder when you're looking to make your first home happen.



15 Questions to ask your builder

Experience and Reputation

1. How many years have you been in operation for?
2. Do you offer finance options? If yes, are they an award-winning and reputable company?
3. How do your customers feel about their building journey? Can I see any current reviews?

Your home building journey

4. Does the builder do a shire and developer compliance check up before they go to site? These checks should be done up-front to avoid further costs down the track.
5. Do you have fixed site works? These could put your budget at risk if a builder underestimates the cost of siteworks. Fixed cost for siteworks means there are no surprises.



15 Questions to ask your builder

6. I'm in love with the finishes in this display home. Do these come standard? Sometimes builders will spec up their display homes and make you upgrade for them in your new home.

7. I really like my home design but want to make a small change to the floorplan. Will you let me know upfront if that will cost extra?

8. What is Prestart, and how much should I budget for this? How much does the average homebuyer spend so I can budget for my Colour Selection Meeting.

9. How long is the average preconstruction and construction stage? How does this compare to other builders? It's worth checking if there's anything they can do to reduce the preconstruction timeframe.



15 Questions to ask your builder

10. Do you use reputable brands? Are they designed to withstand the Australian climate?

11. Are you in control of your supply chain?

12. What is your relationship like with your trades? A good relationship means there could be less delays during construction.

13. What are your warranties and after care services like? Understanding what a builders after care service is like will help you know what service you will get after your new home is complete.

14. What is BAL? Do I need to consider this in the cost of my home?

15. Will a mortgage broker help me find the best home loan? Can you suggest any reputable mortgage brokers?

